

# Is it Time to Automate?

Does the current process meet ALL needs?  
(Throughput AND Quality AND Data Collection/ Traceability)

NO

YES

Could increased head count solve the problem?

NO

Is it cost effective, safe, and sustainable?

YES

NO

YES

**Automate!**

Is it difficult to staff?  
(Labor shortage, boring, undesirable hours or pay)

**NOT READY**

YES

NO

Is there a high rate of human error?  
(scrap, escapes, etc.)

Will we see ROI in two years or less?

YES

NO

NO

YES

**Automate!**

Is it dangerous?  
(Dirty, repetitive, risk of injury)

**Automate!**

NO

YES

**NOT READY**

**Automate!**